



Winscombe, North Somerset

Square One Builds Strong Foundations for Growth with Reliable Business Connectivity for Bristol Based Woodstock Homes

Background

For more than seven years, Woodstock Homes has trusted Square One Network to support its growing telecoms and connectivity needs. What began as a simple mobile contract has evolved into a long-term partnership built on responsiveness, reliability, and personal service.



About Woodstock Homes

Based near Bristol, Woodstock Homes is a regional housebuilder delivering high-quality new-build homes across the South West. Over the past two decades, the business has expanded significantly - growing from a small team of six employees to around 25 staff today, with ambitious development plans and hundreds of future plots in the pipeline.

As the company has grown, so too has the need for dependable communication systems that can keep office teams, site managers, and remote locations connected at all times.

The Challenge

Before partnering with Square One Network, Woodstock Homes relied on traditional telecom providers for elements of its communications infrastructure. Like many construction and property businesses, the team often faced delays when arranging connectivity to temporary site offices.

Obtaining fixed-line connections for new development sites could sometimes take months, slowing down operations and creating unnecessary frustration for teams working on-site.

At the same time, as the company expanded, the business needed a telecoms partner that could provide fast support, flexible mobile solutions, and a more personal level of service than larger providers typically offer.



Churchill, North Somerset

Why Square One Network?

The relationship with Square One Network began organically when Woodstock Homes met one of the company's founders in a shared office building in Bristol. Initially, Square One supplied mobile services for the business, but over time the partnership expanded to include wider telecoms support.

According to Woodstock Homes, the decision to stay with Square One has always come down to one thing: **service**.

The business regularly receives calls from competing telecom providers, but the consistency and responsiveness of the Square One team has removed any reason to switch.

"If you find a supplier that you're happy with, where you know you're going to get good service, a good response, and friendly people to deal with, then there's no need to look elsewhere."

Rob Pearce
Director, Woodstock Homes

The Solution

Over the years, Square One Network has supported Woodstock Homes with:

- **Business mobile contracts**
- **Mobile data SIMs** for construction sites
- **Telecoms support** and account management
- **Rapid provisioning** for new starters
- **Ongoing technical support** for staff travelling internationally

One of the biggest operational improvements came through the introduction of mobile data SIMs for site offices. Instead of waiting months for fixed-line installations, Woodstock Homes can now deploy connectivity quickly and move solutions easily between developments as projects progress.



Rob Pearce, Woodstock Homes

A Personal Service

For Woodstock Homes, one of the standout benefits of working with Square One Network is having direct access to real people who know the business personally. Rob mentioned several of the team at Square One by name during the interview - Andy, Rhiannon and Jake – something that would not happen if dealing with a larger provider.

Whether arranging a new SIM card for a starter, resolving a roaming issue during a bank holiday weekend, or discussing future requirements over coffee, the Woodstock Homes team values the approachable and proactive support they receive.

One example highlighted during the interview involved an urgent overseas mobile issue on Good Friday. Despite it being outside normal business hours, Square One responded quickly with a solution that resolved the problem within hours.

Looking Ahead

Woodstock Homes sees Square One Network as a long-term technology partner that can continue supporting its growth with reliable telecoms, connectivity, and responsive support. Asked what he'd say to any business considering partnering with Square One Network for their communications, Director Rob Pearce said;

"I'd definitely highly recommend them. In a very competitive industry, you need something that stands out - and Square One offers that personal touch."

Rob Pearce
Director, Woodstock Homes



Summary

For Woodstock Homes, the partnership with Square One Network is about far more than telecoms. It's about having a dependable team that responds quickly, understands the business, and makes communication simple - whether in the office, on-site, or overseas.

From mobile connectivity to ongoing support, Square One Network has helped Woodstock Homes stay connected while building for the future.



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